



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 42(2020)

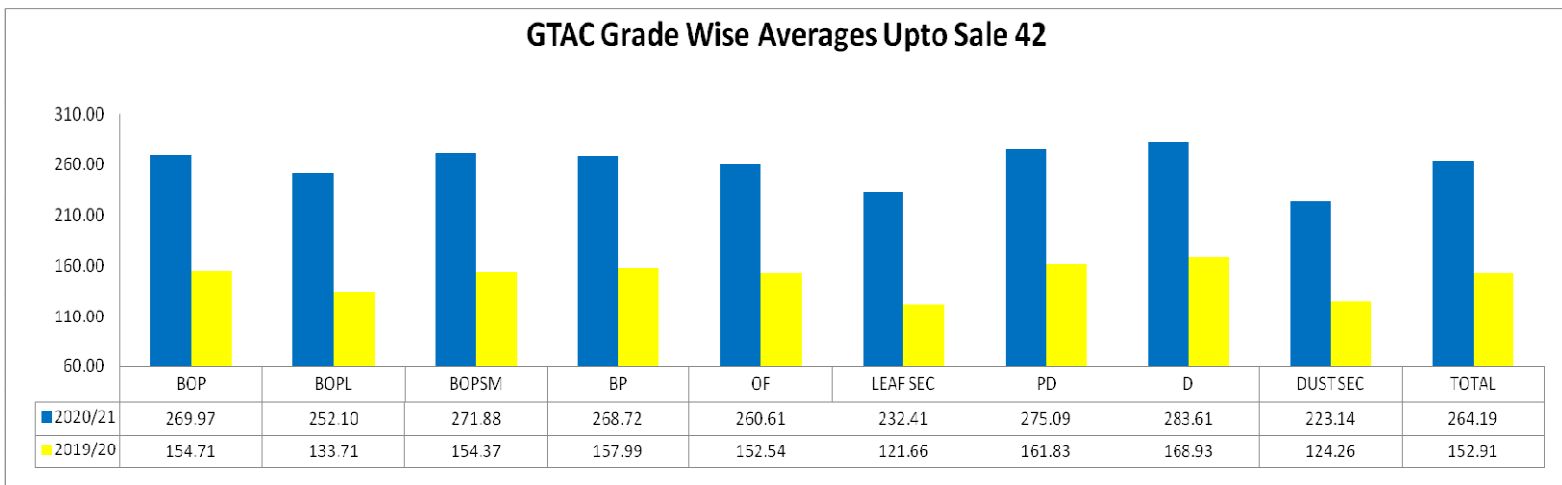
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * All sorts sold at irregularly lower rates. 	<ul style="list-style-type: none"> * Market witnessed fair demand. * Good and best sorts sold at irregularly easier rates. * Mediums and Plainers followed a similar trend.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * HUL operated. * TCPL was selective. * Western India was active on the liquoring sorts. * Other locals and packeteers lent fair support. * Exporters had some enquiry. 	<ul style="list-style-type: none"> * Major Blenders were active * Western India operated. * Other locals and packeteers lent fair support.

AUCTION AVERAGES									
	2020/21			2019/20			UPTO Sale 42		
	Sale 42	Sale 41	+/-	Sale 42	Sale 40	+/-	2020/21	2019/20	2018/19
LEAF	224.36	237.31	-12.95	145.91	146.52	-0.61	262.16	150.72	149.78
DUST	232.66	244.77	-12.11	157.94	166.62	-8.68	268.03	157.43	167.10
TOTAL	227.01	239.51	-12.50	149.49	153.14	-3.65	264.19	152.91	155.32

GTAC AUCTION AVERAGES									
SALE		35	36	37	38	39	40	41	42
LEAF	2020/21	284.66	276.47	0.00	272.97	264.43	253.94	237.31	224.36
	2019/20	151.01	151.30	146.38	144.70	142.33	146.52	0.00	145.91
DUST	2020/21	299.61	290.16	0.00	278.58	265.12	264.28	244.77	232.66
	2019/20	164.09	166.05	156.28	159.56	163.17	166.62	0.00	157.94
TOTAL	2020/21	289.90	281.42	0.00	274.89	264.67	257.46	239.51	227.01
	2019/20	153.37	155.89	149.51	149.35	149.26	153.14	0.00	149.49

GTAC Grade Wise Averages Upto Sale 42

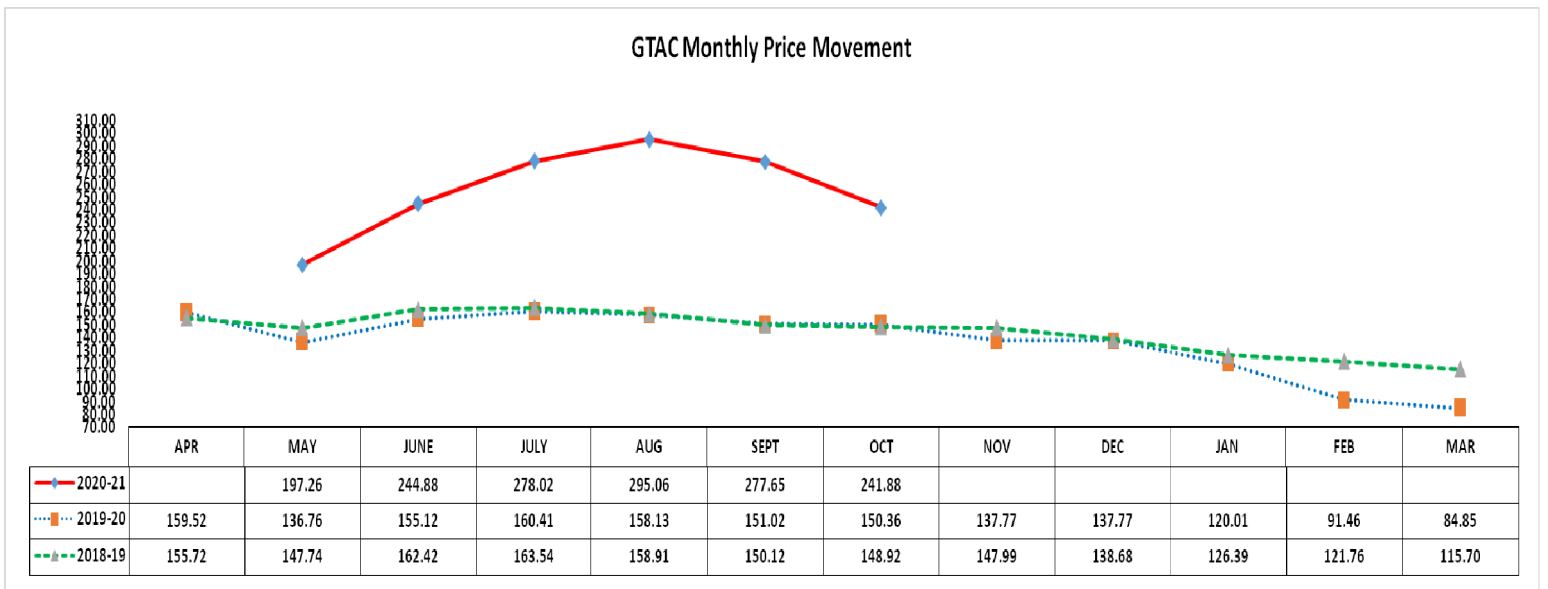


OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 42			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	3445575.7	1938523.2	227.57	44%	3470215.0	2021052.8	240.35	42%	43086286.9	32106317.2	268.91	25%
FANNINGS	935899.8	493604.9	224.05	47%	889305.7	523789.1	237.03	41%	13028336.0	9640209.0	260.61	26%
LEAF SEC.	367584.4	308871.5	204.70	16%	352687.6	310792.4	217.97	12%	5607340.5	5227870.3	223.52	7%
LEAF TOTAL	4749059.9	2740999.6	224.36	42%	4712208.3	2855634.3	237.31	39%	61721963.4	46974396.50	262.16	24%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	1654851.4	1041311.6	239.69	37%	1609379.5	953813.4	251.36	41%	24704984.3	19807055.0	279.59	20%
DUST SEC.	386579.5	247332.0	203.08	36%	356280.3	239473.0	218.50	33%	6051894.2	5099755.5	223.15	16%
DUST TOTAL	2041430.9	1288643.6	232.66	37%	1965659.8	1193286.4	244.77	39%	30756878.5	24906810.50	268.04	19%
TOTAL	6790490.8	4029643.2	227.01	41%	6677868.1	4048920.7	239.51	39%	92478841.9	71881207.00	264.19	22%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 42			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4749059.9	2740999.6	224.36	42%	4712208.3	2855634.3	237.31	39%	61721963.4	46974396.5	262.16	24%
2019-20	4021992.6	3219829.1	145.91	20%	3259618.4	2428042.0	146.52	26%	80645071.0	59758757.0	150.72	26%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	2041430.9	1288643.6	232.66	37%	1965659.8	1193286.4	244.77	39%	30756878.5	24906810.5	268.04	19%
2019-20	1633338.8	1363275.2	157.94	17%	1410323.0	1194263.4	166.62	15%	38731456.1	28937576.9	157.43	25%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	6790490.8	4029643.2	227.01	41%	6677868.1	4048920.7	239.51	39%	92478841.9	71881207.0	264.19	22%
2019-20	5655331.4	4583104.3	149.49	19%	4669941.4	3622305.4	153.14	22%	119376527.1	88696333.9	152.91	26%

PRICE RANGE											
% OF TEAS SOLD	LEAF						DUST				
	2020/21		UP TO Sale 42			2020/21		UP TO Sale 42			
	Sale 42	Sale 40	2020/21	2019/20	2018/19	Sale 42	Sale 40	2020/21	2019/20	2018/19	
BELOW 100	0.00	0.00	0.16	3.31	3.56	0.00	0.00	1.15	3.90	0.95	
BETWEEN 100.00-119.99	0.00	0.00	0.63	22.36	13.86	0.00	0.00	0.88	16.22	7.31	
BETWEEN 120.00-139.99	0.00	0.00	1.10	25.01	27.03	0.00	0.00	1.10	24.95	18.77	
BETWEEN 140.00-159.99	0.07	0.00	1.54	14.40	22.29	0.09	0.00	1.24	13.39	19.46	
BETWEEN 160.00-179.99	1.38	0.06	1.79	10.74	14.42	1.27	0.03	1.67	10.18	13.92	
BETWEEN 180.00-199.99	13.89	1.55	2.70	8.14	7.49	9.63	1.48	3.60	7.66	15.23	
BETWEEN 200.00-219.99	33.58	19.56	7.42	7.01	5.54	19.00	12.06	6.95	8.27	13.68	
BETWEEN 220.00-239.99	23.03	40.34	14.39	5.09	3.30	27.25	30.90	12.29	11.35	8.86	
BETWEEN 240.00-259.99	12.11	17.75	17.90	2.04	1.18	23.97	26.58	17.83	3.78	1.41	
BETWEEN 260.00-279.99	10.73	10.40	19.97	0.88	0.53	13.66	18.09	14.42	0.25	0.30	
BETWEEN 280.00-299.99	3.37	7.43	10.86	0.42	0.28	3.51	7.24	9.73	0.05	0.08	
300 AND ABOVE	1.83	2.91	21.53	0.61	0.50	1.62	3.62	29.14	0.00	0.02	

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
43	54972	24940	79912	44071	16864	60935	10901	8076	18977
44	37846	14126	51972	48026	12999	61025	-10180	1127	-9053
45	51958	19447	71405	50477	17412	67889	1481	2035	3516
TOTAL	144776	58513	203289	142574	47275	189849	2202	11238	13440



* Please note October 2020-21 Price is calculated on Sale 40,41,42 Only

GTAC BUYING (ALL TEAS) FOR THE SALE 42

OFFER	CTC LEAF			DUST			TOTAL				
	Sale 42										
	47,49,059.8			Kgs	20,41,430.9			Kgs	67,90,490.7		Kgs
SOLD	27,22,720.3			Kgs	12,84,911.0			Kgs	40,07,631.3		Kgs
SOLD %	57%				63%				59%		
ZONE	Kgs	AVG	%	Kgs	AVG	%	Kgs	AVG	%		
TGBL	2,83,470.6	203.16	10%	TGBL	4,15,988.9	225.27	32%	TGBL	6,99,459.5	216.31	17%
HUL	4,08,442.4	228.50	15%	HUL	2,65,504.2	250.47	21%	HUL	6,73,946.6	237.16	17%
W.India	6,76,970.4	234.31	25%	W.India	2,09,442.4	237.56	16%	W.India	8,86,412.8	235.08	22%
Wl.Pack	2,52,065.6	238.37	9%	Wl.Pack	1,71,626.8	237.36	13%	Wl.Pack	4,23,692.4	237.96	11%
N.India	3,26,609.7	218.39	12%	N.India	92,837.3	230.89	7%	N.India	4,19,447.0	221.16	10%
Nl.Pack	2,27,075.9	219.50	8%	Nl.Pack	26,376.5	207.22	2%	Nl.Pack	2,53,452.4	218.22	6%
Packeteers	84,483.2	216.76	3%	Packeteers	17,268.1	189.72	1%	Packeteers	1,01,751.3	212.17	3%
C.India	1,27,501.8	207.02	5%	C.India	3,771.1	202.36	0%	C.India	1,31,272.9	206.89	3%
Exports	1,39,846.7	257.28	5%	Exports	25,705.3	241.21	2%	Exports	1,65,552.0	254.78	4%
Local	1,35,817.7	224.12	5%	Local	48,991.2	210.86	4%	Local	1,84,808.9	220.60	5%
S.India	55,625.2	217.27	2%	S.India	7,399.2	221.75	1%	S.India	63,024.4	217.80	2%
Others	4,811.1	198.66	0%	Others			0%	Others	4,811.1	198.66	0%
TOTAL	27,22,720.3	225.86		TOTAL	12,84,911.0	233.34		TOTAL	40,07,631.3	228.26	

ASSAM BATTING ORDER (GTAC+CTTA(Sale 42)) Sale 14 TO 42

* ABOVE 30,000 KGS

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
Halmari	2,84,485	403.38	3,55,744	303.05
HOOKHMOL	1,93,203	390.99	2,77,390	272.02
DOOMURDULLUNG	2,39,068	390.80	2,64,166	279.51
Mokrung	3,13,843	386.93	2,97,070	269.38
Gatoonga	4,86,283	376.42	5,60,610	258.37
Hajua	2,26,097	376.03	1,91,751	239.63
Duflating	2,30,288	361.52	4,02,731	263.55
Gelakey	66,692	360.49	87,352	246.51
Dubba	81,457	359.66	5,693	137.54
Sotai	63,625	359.22	1,46,286	241.20
GONESHBARICLONAL	52,728	352.27	99,936	217.31
KHOOMTAIEA	1,20,811	352.04	94,165	221.91
Kotalgoorie	1,67,879	351.99	1,04,473	242.14
Deha	1,79,327	351.88	2,05,619	241.23
Namroop	3,93,191	349.80	2,40,518	207.35
LIGRIPOOKRIE	2,06,151	349.12	-	-
Mohokutie	1,45,496	348.04	90,553	236.22
Salkathoni	3,83,864	347.92	4,56,244	219.41
Behubor	98,458	346.05	-	-
UDAYAN	48,758	344.79	83,751	234.73
Banamalie	99,943	343.03	1,48,038	252.14
NAHORHABICLONALSPECIAL	41,717	342.66	44,267	175.37
Socklatinga	91,344	342.19	1,48,238	238.36
KOOMTAI(B)	8,08,200	341.32	10,40,849	226.57
KAMARBUND	1,24,617	340.60	79,635	226.91